



ADVERTISING RATES 2016/2017

Who We Are

The Ithacan is a student newspaper serving the Ithaca College community. We publish 3,000 copies weekly, reaching students, faculty, staff, parents and members of the Ithaca community each week.

What We Do

The Ithacan has four sections: News, where all aspects of college life are covered, ranging from campus events, classroom activities and campus safety to the administration and student government; Opinion, featuring the paper's editorials along with a wide range of commentaries and letters to the editor; Life & Culture, full of local places of interest, student profiles, concert information and movie and album reviews; and Sports, where profiles of athletes and coverage of the week's sports are regular features.

Our Awards

The Ithacan is consistently ranked among the best college papers in the country. Awards include top honors from the most prestigious collegiate and professional organizations in the nation, including the Associated Collegiate Press Pacemaker and Online Pacemaker awards, Columbia Scholastic Press Association Gold Crowns and being named the Best College Newspaper in New York State by the New York Press Association 14 times in the last 17 years.

Advertising Policies

The Ithacan is committed in all its pages to maximizing the free exchange of information and ideas.

There are, however, two types of advertisement that will be automatically refused:

1. Advertising that promotes the excessive and/or irresponsible consumption of alcohol, including, but not limited to, "all you can drink" specials and special drink prices, in compliance with the Ithaca College Solicitation and Advertising Policy.
2. Advertising promoting the writing of, or sale of pre-written term papers, as the sale of such items is in direct conflict with the academic mission of the institution.

In addition, The Ithacan may choose to refuse advertising that, in the judgment of the sales manager and/or editor in chief, falls into any of the following categories:

- a. Advertisements considered to be libelous.
- b. Advertisements considered to be obscene.
- c. Advertisements considered to be in poor taste.
- d. Advertisements considered to be defamatory toward a group or individual.
- e. Advertisements asserting claims that are clearly and demonstrably false, the publication of which might be damaging to the community.

Right of refusal is not limited to these categories, however. The paper reserves the right to refuse or to limit any and all advertising for any issue.

No advertising copy will be accepted by telephone.

The Ithacan assumes no financial responsibility for typographical or printing errors, or for omission of any copy on advertisements. "Make Goods" will run, when appropriate, before billing adjustments are made. Billing adjustments will be based on what percentage the error detracts from the effectiveness of the total advertising message, as determined by the Ithacan Sales Manager and the Student Media Adviser.

Such adjustments will not be considered if the Ithacan Sales Manager is not notified within 15 days.

Rates are subject to change without notice.

The Ithacan reserves the right to identify copy with the word "Advertisement."

Only the publication of an advertisement constitutes acceptance of the advertisement.

THE ITHACAN

220 ROY H. PARK HALL
ITHACA COLLEGE
ITHACA, N.Y. 14850-7002

PHONE (607) 274-1618
FAX (607) 274-1376
ITHACANADS@ITHACA.EDU
WWW.THEITHACAN.ORG

Our Advertising Grid System

The Ithacan is a tabloid-sized newspaper set on a 5-column grid. Full-page copy area is 10 inches wide by 15.4 inches deep. A single column is 1.9 inches wide.

Our grid provides four different heights: full (15.4"), half (7.6"), quarter (3.7") and eighth (1.75"). It also allows for five different widths, depending on the number of desired columns. In the example pages at the right, the gray box represents the full copy area (or a full-page ad known as F5), and we've created example ad stacks.

Rates & Specifications

The cost of an advertisement is \$7.50 per column inch. (A column inch is a space one inch high and one column wide. The total cost of an advertisement is determined by multiplying the height of the ad by the number of columns wide it is.)

POPULAR PICKS	Full Page (10" wide)	\$577.50
	1/2 Page (10" wide)	\$285.00
	1/4 Page (4.85" wide)	\$142.50
HALF HEIGHT (7.6" TALL)	H3 (5.9" wide)	\$171.00
	H2 (3.9" wide)	\$114.00
QUARTER HEIGHT (3.7" TALL)	Q5 (10" wide)	\$138.75
	Q3 (5.9" wide)	\$83.25
	Q2 (3.9" wide)	\$55.50
EIGHTH HEIGHT (1.75" TALL)	E5 Banner (10" wide)	\$65.63
	E2 (3.9" wide)	\$26.25

Discounts and Special Charges

CONTRACT ADVERTISING

One-time, off-campus advertisers will pay according to the above chart. Substantial savings are available by signing contracts to advertise in multiple issues of The Ithacan. Advertisers may agree to contracts at the following savings:

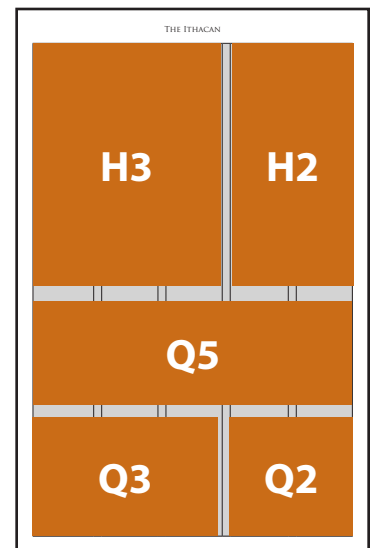
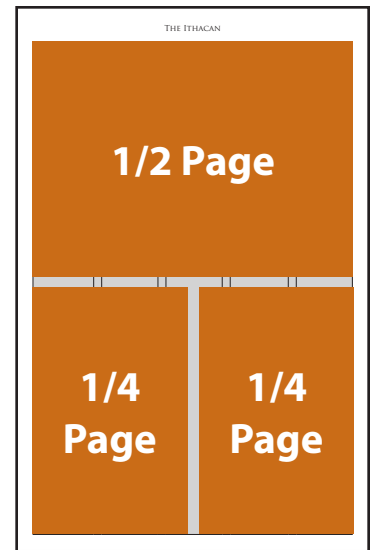
5-9 ADS	10% OFF PRICE OF ADS
10-14 ADS	15% OFF PRICE OF ADS
15+ ADS	20% OFF PRICE OF ADS
28+ ADS	25% OFF PRICE OF ADS

Contract advertising accounts will be reviewed at the end of the academic year, and advertisers who failed to run ads in the contracted number of issues will be billed the difference between the full and discounted price of the ads retroactively.

FULL (PROCESS) COLOR may be purchased at an additional \$100 per ad.

SPECIAL PLACEMENT on the page of the advertiser's choice may be purchased for an additional 15% of the cost of the ad.

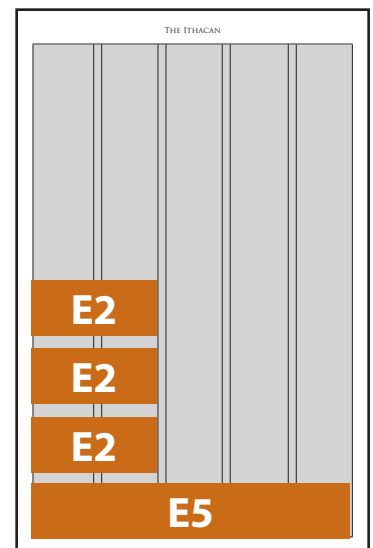
RECOGNIZED ITHACA COLLEGE DEPARTMENTS AND ORGANIZATIONS receive a 10% discount on display ads.



Top: Half-height ads can carry excellent weight on the page and have high impact

Above: Notice how the H3 dominates the page but the Q5 is eye-catching because it breaks the grid.

Below: Small ads like E2 can be impactful in an ad stack. The E5 banner is a strong anchor when well-designed.



Inserts

\$150 per 1,000, with a minimum insertion of 3,000 for items of four pages or less.

For multiple-page insert rates, contact the Sales Manager.

The Ithacan reserves the right to refuse inserts that are not on recyclable material.

Inserts must be received at the newspaper's printing agent **AT LEAST** one week prior to publication.

Inserts must be shipped to:

BAYARD PRINTING GROUP
1 Maynard St.
Williamsport, PA 17701
570-326-7634

Other Services

The Ithacan offers free design and typesetting of advertising. Let us create a custom ad for you, using the latest in desktop publishing software. Call the Sales Manager for more information.

Classifieds

Classified ads are a \$4.00 minimum for the first 4 lines and \$1 per additional line, per insertion. One line is 32 characters. Add \$1.00 per line for any bold or all-capital words within a line. (Italics are not available.)

Classified subheadings include:

For Sale	Notices	For Rent	Sublet
Services Wanted	Lost/Found	Personals	Employment Services

Forms available online at www.theithacan.org/advertising.

Billing

Advertisers will be mailed a copy of the Insertion Order for their advertisement, along with a copy of the newspaper in which their ad appeared, upon publication. **THE INSERTION ORDER IS A CONFIRMATION THAT THE ADVERTISEMENT APPEARED, NOT A BILL.**

Display advertisements are billed monthly, during the first week of the month following insertion. Upon receipt of this bill, payment should be made by check (credit card payments are not accepted) to "Ithaca College" and mailed to:

ITHACA COLLEGE CASHIER SERVICES
953 DANBY ROAD
ITHACA, NY 14850-7002

Payment terms are net 30 days from date of invoice. Ithaca College reserves the right to require alternative payment terms, including, without limitation payment in advance. If payment is not received by the due date, a late charge will be added at the rate of 1.5% per month 18 percent per year, to unpaid invoices from the due date thereof.

If you are delinquent in paying any amount owed to Ithaca College by more than ten (10) days, Ithaca College may suspend advertising. Ithaca College may cancel all further ads and any amounts unpaid hereunder shall immediately become due and payable.

If Ithaca College retains a collection agency and/or attorney to collect overdue amounts, all collection costs, including attorney's fees, shall be payable by your organization. An advertiser must represent to Ithaca College that the advertiser is solvent and must agree that each acceptance of ad sold hereunder shall constitute reaffirmation of this representation at such time.

Classified ads must be paid in advance. We accept only checks, Visa and MasterCard for classifieds.

Deadline Schedule

SUN	MON	TUE	WED	THU	FRI	SAT
				Display ad must be reserved by 5 p.m. for following week	All artwork and copy due by 5 p.m.	
	Advertiser reviews finished version Classifieds due by 5 p.m.			Your ad published in The Ithacan		

Publisher's Clause

By issuance of this rate card, the publisher offers, subject to the terms and conditions herein, to accept insertion orders for advertising to be published in The Ithacan, and by their tendering such insertion order the advertiser or agency shall indemnify and hold the publisher, its employees, agents, and its subcontractors free and harmless from any expenses, damages, and costs resulting in any way from the publisher's compliance with the insertion order (including, but not by way of limitation, from claims or libel, invasion of privacy, copyright infringement or otherwise). Publisher reserves the right in its sole discretion to discontinue publication at any time with or without notice, or to defer or cancel the printing, publication or circulation of any issue for any reason. Publisher's sole obligation as to any failure or default on its part shall be limited to a refund of its charges which may have been paid to it or, as its option, to publish the tendered advertising in the next available issue.

ITHACAN PUBLICATION SCHEDULE 2016/2017

august

s	m	t	w	t	f	s
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

August 24: First Day of Fall Classes

August 25: First Fall Ithacan
Fall Sports Preview

september

s	m	t	w	t	f	s
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

october

s	m	t	w	t	f	s
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

October 7-9: Alumni Weekend

October 13-14: Fall Break

november

s	m	t	w	t	f	s
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

November 10: Winter Sports Preview

November 12: Cortaca Jug

Nov. 19-27: Thanksgiving Break

december

s	m	t	w	t	f	s
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

December 8: Final Fall Ithacan

December 9: Last Day of Fall Classes

December 17-January 22: Winter Break

january

s	m	t	w	t	f	s
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

January 23: First Day of Spring Classes

february

s	m	t	w	t	f	s
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28				

February 14: Valentine's Day

march

s	m	t	w	t	f	s
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

March 1: Spring Sports Preview

March 11-19: Spring Break

april

s	m	t	w	t	f	s
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

may

s	m	t	w	t	f	s
	1	2	3	4	5	6

May 4: Final Spring Ithacan

May 5: Last Day of Classes

Directions to *The Ithacan*

Enter Ithaca College from the main entrance. Turn left at the rotary, then right towards Roy H. Park Hall. The Ithacan is located in 220 Park Hall.